



Welcome to the Alcolizer AOD Industry Presentation



Preventing Risk Managing AOD in the workplace Alcohol and Drug testing

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ALCOLIZER TECHNOLOGY

Welcome to Alcolizer Technology

- Alcolizer Technology is one of the world's leading manufacturers of alcohol breath testing equipment
- With customers spanning the globe, we also provide Australian workplaces an industry-leading drug testing service – Druglizer™
- Founded in 1989, Alcolizer continue to be at the forefront of alcohol breath testing
- Internationally recognised brand respected for our research, design and product development programs
- Our investment in Oxtox Limited saw Alcolizer's core capabilities extend in 2012 to include Alcohol and Other Drugs Testing (AOD)
- Alcolizer's strategic investment into Oxtox has seen the creation of a revolutionary product called Drugsensor™ , a device that uses innovative leading-edge technology to rapidly detect specific drugs with minimum inconvenience
- We believe reliability and performance is everything when it comes to our products and services: we are the brand people trust

TRUSTED ALWAYS

- Used and trusted by law enforcement agencies, corrective services, and government departments, Alcolizer has more than 2,000 industry clients testing in the workplace where alcohol and other drug consumption creates a high risk to health and safety
- Backed by research programs and world-class partnerships, we have a proud history of innovation, leading-edge technology and creating solutions to meet the most demanding of applications

WHY THE WORKPLACE
SHOULD RESPOND TO ALCOHOL AND
OTHER
DRUG ISSUES

Alcohol use contributes to 5 per cent of all Australian workplace deaths and 25 per cent of workplace accidents.

Policy Talk – Australian Drug Foundation, June 2014

Laws Relevant to Alcohol and Other Drug Issues in the Workplace

Occupational health safety and welfare legislation

COR

- In case of an incident

Road traffic legislation

- Zero tolerance

Workcover legislation

Unfair dismissal legislation

Anti discrimination & human rights legislation

Common law / vicarious liability

Criminal legislation

The Economical Impact of Alcohol and Other Drug Use in the Workplace

Accidents

Absenteeism

Lower productivity

Staff turnover

Costs to the individual employee

Costs to other employees

Prevalence of Drug use in the Workplace

| Industry | % estimates for prevalence of drug use |
|----------------|--|
| Hospitality | 31 |
| Retail | 20.7 |
| Administration | 12.3 |
| Construction | 24.1 |
| Transport | 18.3 |
| Mining | 12 |

You have **80** Employees and contractors on site
Using the transport industry estimate **18%** of your work force means you have
over 14 people on site potentially using drugs.

Your average Daily wage is **\$200.00** per day
Lost productivity for the person effected **50%**
Sunday session twice a month so that's **12 days** of the year
affected till lunchtime **4 hours**

\$17,280.00

TYPES OF DRUGS, THEIR EFFECTS AND POTENTIAL CONSEQUENCES FOR THE WORKPLACE

Alcohol

Legal drug consumed by the majority of the Australian adult population

Socially acceptable – part of “Aussie culture” to have a drink

It’s legal to do almost anything in our society up to certain levels of BAC, and only when we exceed drink driving limits or become a public nuisance are we deemed to have broken the law

Numerous studies have linked levels of alcohol to impairment. There is a known correlation, and BA levels are very easily measured

It is relatively inexpensive to apply blanket testing for industry – every worker every shift

Other Drugs

Pharmaceutical drugs and Illicit drugs fall into this category.

Illicit Drugs

Unlike alcohol, possession, consumption, sale of these drugs is illegal

Though becoming more acceptable, it is still fair to argue that within the broader community, taking drugs is not only illegal, but socially unacceptable

There is an age demographic for drug use. Younger adults use drugs in far greater numbers than older adults.

This is no valid test for impairment caused by illicit drugs. There have been few studies in this area, and as there are so many drugs, it is a particularly complicated area to research

Unlike alcohol, drug testing is more invasive, and results less reliable at the current level of technology, and clearly more expensive to conduct, making blanket testing prohibitive

AOD

Alcohol is legal and socially acceptable, and far more widely used, but it is extremely cheap to test for and results are reliable

To the contrary, illicit drugs are both illegal and socially unacceptable, costly to test for, and results are far more subject to correct test procedures and analysis.

If you are genuinely intent on achieving maximum safety on worksites in terms of alcohol and other drugs, then these two categories need to be treated differently, but with a linked and co-ordinated approach that delivers maximum safety for all concerned

Guidelines for Developing, Implementing and Maintaining an AOD Policy

Consultation

Universal application

Organisation specific

Comprehensive

Instructions and procedures

Gradual and informed change

Publicity

Information dissemination, education and training

Evaluation

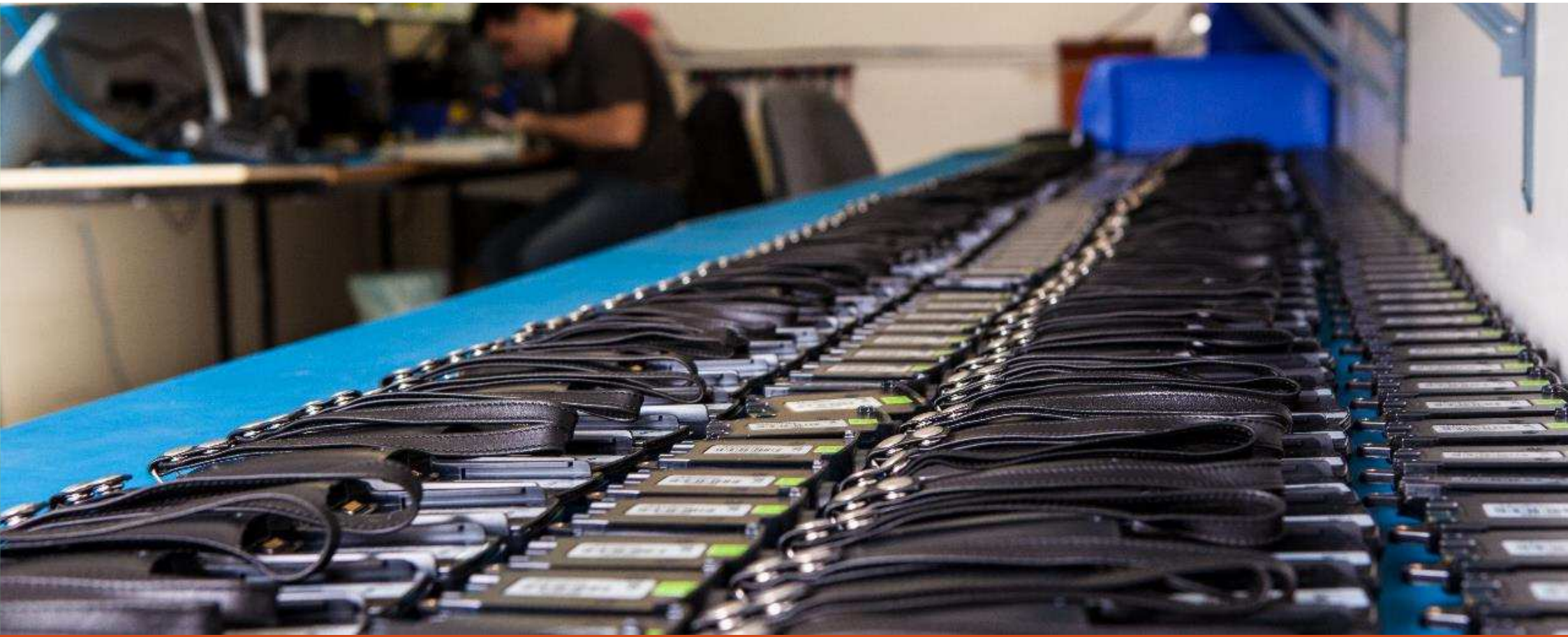
TOP 10 CUSTOMER PROBLEMS

(We can solve them)

1. Can somebody make implementation of the AOD Program easy for us?
2. Can I find a service provider who can do **everything** for me?
3. Should I choose urine or saliva for the workplace? Why?
4. What are the legal aspects to consider for our AOD Program?
5. Am I allowed to test my employees or contractors for alcohol and other drugs?
6. What are the most accurate saliva drug test products available?
7. Can I train my own employees to look after the AOD Program?
8. What is the appropriate (or safe) limit for alcohol in my workplace?
9. How do I put together a Policy/Procedure for an AOD Program, my solicitor quoted me \$20,000?
10. I have 30 sites around Australia – how can I implement and manage a DAMP across them all?

THE-RIGHT-NOT-TO-OFFEND

“Alcolizer believe everyone has the right not to offend, and we encourage everyone to make the right choices”



Service and Support

- Alcolizer are dedicated to provide world-class customer service and support including training and education, field service, and recalibration and repair
- Our dedication to building relationships and high-quality services and products makes Alcolizer Technology the world's most trusted industry-leading manufacturers of Alcohol Breath Testing Equipment

WE ARE A WORLD LEADER IN OUR FIELD. ALCOLIZER TECHNOLOGY: TRUSTED ALWAYS

The logo for Alcolizer technology features the word "Alcolizer" in a bold, sans-serif font. The "Al" is rendered in red, while "colizer" is in black. A red diagonal line strikes through the "Al" from the top-left to the bottom-right. Below "Alcolizer", the word "technology" is written in a smaller, black, lowercase, spaced-out sans-serif font. The entire logo is centered on a white background.

Alcolizer
technology